

By Jerod Byrd



The Quarterly HVS Industry Statistics Update shows key economic metrics that relate to the hotel industry's recent performance and near-term forecast. The U.S. hotel market achieved 1.5% RevPAR growth for the first quarter of 2019, with economy hotels averaging the highest peak occupancy growth among the six asset classes, while upper-upscale hotels achieved the highest average daily rate (ADR). National RevPAR growth would have only registered 1.1% if San Francisco were to have been excluded from the mix; San Francisco achieved RevPAR growth of 15.9% during the first quarter of 2019, primarily attributed to strong ADR levels. HVS and STR are generally on the same page when it comes to the year-end 2019 RevPAR forecast, expecting growth to register between 2.0% and 2.3% this year. STR recently published its 2020 outlook, which notes continued stability in occupancy and a 2.2% rise in ADR. Moreover, total room supply slated to enter the market in 2019 is forecast to be 4.5% higher than in 2018. According to the Lodging Industry Investment Council (LIIC), participants are nervous about five of the top 25 markets in the U.S., from a buying perspective; however, New Orleans continues to represent opportunities for buyers. Additionally, a majority of the LIIC participants in the survey anticipate a continued increase in hotel valuations for 2019 and do not expect the onset of another recession until 2021. However, according to a survey published by the Wall Street Journal, market participants indicated that another recession could occur as soon as 2020.

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U.S. Market Performance - Q1 2019					
	Occ %	ADR %	RevPAR %		
Performance by Class					
Luxury	-0.2 %	0.8 %	0.5 %		
Upper Upscale	-1.1	2.1	0.9		
Upscale	-0.8	1.1	0.3		
Upper Midscale	0.0	1.0	1.0		
Midscale	0.4	-0.1	0.3		
Economy	2.2	0.0	2.3		
U.S.	0.4%	1.1%	1.5%		

2018 Performance and 2019/20 Forecast				
2018 Actual (STR)		% Change		
Occupancy	66.2%	0.5%		
Average Rate	\$129.83	2.4		
RevPAR	\$85.96	2.9		
2019 Forecast	HVS	STR		
Occupancy	66.0%	66.2%		
Average Rate (% Change)	2.3	2.3		
2020 Forecast		STR		
Occupancy		66.1%		
Average Rate (% Change)		2.2		

Source: STR/Tourism Economics, HVS

U.S. Supply Growth: Top 5 Markets			
Market	Growth %		
New York City	11.4%		
Dallas	7.4		
Los Angeles	5.5		
Las Vegas	4.8		
Orlando	4.5		
Y-O-Y % Increase in Supply	4.5%		

Source: HVS

WSJ Economic Survey - April 2019				
Onset of Next Recession?	% Survey			
2020	49.0%			
2021	40.4			
2022	2.1			
2023	6.4			
2025	2.1			

Source: STR Source: Wall Street Journal

Investment Opportunities

HVS Americas re-launched its Brokerage and Advisory division in 2018. HVS Brokerage in the Americas is seeking talented hotel brokers to join our team. Contact Rod Clough, MAL if you are interested.

View our current listings here:

https://hvs.com/services/brokerage-and-transaction-advisory/listings

2019 LIIC Industry Pulse Survey	
Top 5 "Caution" Markets for Buyers	
Norfolk/Virginia Beach	
Nashville	
St. Louis	
New York	
Detroit	
Opportunity Market for Buyers	
New Orleans	
Top 3 Investment Threats	
Low Unemployment (Availability of Labor)	
New Lodging Supply	
Federal and/or State Minimum Wage Hikes	
Valuations Over Next 12 Months	% Survey
Increase up to 5%	40%
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Stable	37
Next Projected Recession?	% Survey
2020	25%
2021	43
Not in the Next Four Years	19

Source: Lodging Industry Investment Council (LIIC)