

## HVS Webinar recap: Hotel Finance

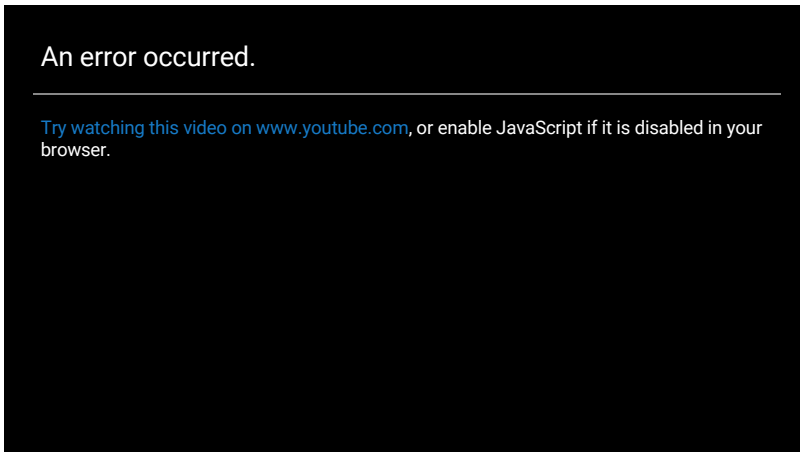
May 19, 2021 / By Russell Kett



In the opening session of the latest in our series of webinars for the hotel sector, which focused on the issues of **Hotel Finance**, Tom Paterson of **AlixPartners** discussed current activity in the hotel financing market, how it was likely to evolve over the next few years, and offered a five-point advice plan to operators to best position themselves for the future.

Our panel of experts from **HVS Hodges Ward Elliott**, **Bank Leumi**, **HotelFinance**, **Edyn Group** and **KSL Capital Partners** then discussed the likelihood that the pandemic has accelerated the move away from traditional banks towards alternative lenders. Other topics covered included the future for ground rent structures, whether mezzanine lenders would bridge the gap as senior debt leverage decreases, and whether the cost of debt would inevitably rise.

A full recording of the event is available to view below:



Our next webinar, on Wednesday 16 June, will address the issue of **Franchising**.

**Click here to register your interest in attending.**

### Summary

Last week more than 500 senior industry executives attended a webinar organised by HVS in partnership with legal expert Bird & Bird, publishing group EP Business in Hospitality and restructuring advisory firm AlixPartners on the subject of Hotel Finance

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### About Russell Kett



Russell Kett is Chairman of the London office of HVS and also serves on the worldwide Board of HVS. He has 40 years' specialist hotel consultancy, investment and real estate experience, focused on providing valuation, feasibility, shared ownership, property, brokerage, investment, asset management, strategy and related consultancy services, advising hotel companies, banks, developers and investors on all aspects of their hospitality industry related interests, throughout the EMEA region. Russell is a frequent writer, moderator and speaker on the international hotel industry, especially topics relating to hotel valuation, investment, marketing and finance. He is a frequent visitor to Israel and maintains a home there. For more information, contact: [\[email protected\]](#)

